

IKEA business to expand rapidly in Ukraine



Organic Berry Farm, 100km South from Kyiv



Foreign Investor Survey Ukraine 2018

INVENTURE Investment Digest | Ukraine September 2018



INVESTMENT NEWS - UKRAINE

PRIVATE EQUITY / M&A

- Saudi company SALIC buys Ukrainian agricultural holding "Mriya" >>>
- Norwegian company NBT will build 67 wind turbines in Ukraine for \$450 mln >>>
- Bayer launches seed plant in Zhytomyr region for \$200 mln >>>
- Metinvest buys 24.99% stake in Donetsksteel's coking coal producers for \$190 mln >>>
- Ukraine's e-commerce giants Rozetka and EVO Group will merge >>>
- Ukraine's MHP to buy Slovenian poultry producer Perutnina Ptuj from SIJ >>>
- DTEK raised EUR 90 mln from German banks to build 100 mw wind farm >>>
- The investor will invest \$60 million in the port of Olivia and build a grain terminal >>>
- Dragon Capital completes squeeze-out of shares from minority shareholders of KMZ Industries >>>
- Ukrainian Exchange shareholders offer 36% in capital to Bohai Commodity Exchange >>>
- EBRD could issue EUR35 mln loan to France's Soufflet for work in Ukraine >>>
- EBRD in US\$ 20 million working capital loan to Ukraine's Astarta >>>
- EBRD to consider a EUR 150 mln loan to Norway's NBT for construction Wind Farm in Ukraine >>>
- PVK Energy Investment a part of ICU Group to buy Kherson-based Solar Capital >>>
- Mriya successfully completed its unsecured debt restructuring >>>
- Asters to become Ukraine's largest law firm after merging with EPAP >>>
- EuroChem reports \$25 mln loss on sale of distribution assets in Ukraine >>>
- Dobrobut medical chain to invest \$20 mln in new medical building >>>
- Goodvalley Ukraine (ex-Danosha) to build meat processing plant in Ukraine >>>
- EBRD supports cross-border investment of Modern-Expo Group >>>
- EBRD to provide EUR 5.6 mln loan for solar power plant in Dnipro region >>>
- GrainCorp opens grain trading office in Ukraine >>>
- Renault considers manufacturing cars in Ukraine >>>
- AgroGeneration signed issuance agreement for €20 million >>>
- ICU will build the largest plant for processing waste in Ukraine >>>

VENTURE CAPITAL AND STARTUPS

- GitLab with Ukrainian roots raises \$100M and becomes unicorn >>>
- The Ukrainian BigData project Softcube was included in Techstars Berlin and attracted \$120 K >>>
- Israel Billionaire Teddy Sagi Invests into Ukrainian Distributed Lab Blockchain Company >>>
- Swedish investor VNV invests \$4 million in Busfor >>>
- Preply raises \$4 million funding to help young professionals speak in 40 languages >>>

MACROECONOMIC AND GOVERNMENT INVESTMENTS

- Foreign direct investment in Ukraine grow by \$1.04 bln in H1 2018 >>>
- SPF puts up for sale 210 small privatization enterprises worth UAH 113 mln >>>



WE INVEST IN UKRAINE



Stefan Vanoverbeke CEO, IKEA Southeast Europe

IKEA business to expand rapidly in Ukraine



Dragon Capital, EBA, CES

Foreign Investor Survey | Ukraine 2018: Corruption and Distrust of Judiciary Top Investor Concerns



INVESTMENT PROJECT



Production of electric bicycles Delfast

Region: Ukraine

Sector: Electrical machinery **Investments:** \$6,500,000

Delfast is a young and ambitious company that began its business operations as a unique service for delivering goods during only 1 hour in Kiev city and using Chinese electric bicycles in 2014. The next stage was the production of electric bicycles in China under its own brand in accordance with the acquired experience and developed unique technologies.

Today, the company has more than 5500 pre-orders around the world and is going to start industrial production of electric bikes in Ukraine with a record rates, both in speed and duration of the trip on one charge.

The launch of a production line in Ukraine with a capacity of 6,000 bicycles a year and the development of the distribution network in the US and Europe. Electric bikes Delfast bike show a record range of motion, which can be used in world-wide delivery services without additional breaks for charging. Electric bicycles Delfast is also an economical and convenient replacement for cars and motorcycles for private users.

Delfast in figures

- Raised funds in previous rounds: \$ 815 K (5 rounds of venture financing: Imperious Group VC, Kickstarter, angels)
- Valuation of the company, September 2018: \$ 26 million
- \$ 165 thousand collected in 2017 at Kickstarter
- \$ 155 thousand brought sales of electric bicycles through the site in just 8 months of 2018
- 5500+ preliminary applications from buyers. The main customers courier, postal companies and individuals (USA, EU countries and other countries)
- 367 km on one charge without pedals it's a world Guinness record, the previous record 80 km.



BUSINESS FOR SALE



Organic Berry Farm

Region: Ukraine, Kiev region,

Myronivka

Sector: Agriculture (berry

farming)

Price: \$235,000

Organic Berry Farm (growing organic raspberry, strawberry, honeysuckle and apples) wich is located 100km South from Kyiv for sale Assets and Investments:

- Land. Black soil (extra fertile) 20ha in ownership of shareholders (3). It was not cultivated for more than 15 years. Earlier on, the territory was home to Soviet apple tree garden. 10ha was rooted out in 2016-2017
- In 2016 Organic certificate was issued to confirm unprocessed land. 2017 crop was certified organic in June 2017. 2018 crop was certified organic in April 2018. In June 2018 unannounced inspection was held with German lab tests conducted. Results proved crops to be organic
- Land plot is located on a motorway (asphalted access)
- Raspberry plantation with highly productive species purchased in a licensed nursery:
 - English selection "Joan-Jay" (3.4ha) planted in 2016 and 2017
 - Switzerland selection "Himbo-Top" (1.3ha) planted in 2016 and 2017
 - Italian selection "Amira" (0.30ha) planted in 2017
 - Oak and ash trellis are installed across all raspberry plantation
 - Strawberry nursery
 - Florence (1000 seedlings) planted in 2016
 - Albion (10 000 seedlings) planted in 2017



REAL ESTATE



Investments in the commercial and residential real estate in Crete

Region: Greece, Crete Sector: Real Estate

Investments: starting from 250,000 EUR

KYRIAKIDIS is one of the leading European companies in the fild of real estate development. Company offers a wide variety of options for investing, starting from commercial projects to stone villas.

The real estate market in Greece is one of the few markets in Europe that did not recover from the 2008 economic crisis. In this regard, property prices remained at a low level compared to prices in Spain, Portugal, Ireland, Poland and Hungary, which returned to pre-crisis levels. This makes investment in the real estate market in Greece especially profitable.

Residential Properties

- Stone villa "Avra", Plaka, West Crete 900 000 euros
- Stone villa "Ilios", Almirida, West Crete 500 000 euros
- Two stone villas «Aquamarina», Gerani, West Crete 1 900 000 euro for 2 villas
- The project of two stone villas "Blue Sky", pos. Agia Marina, West Crete 2 500 000 euro for 2 villas
- Cozy two-storey stone house for sale in a quiet area, close to the sea 250 000 euros

Commercial Properties

- The hotel complex "Panorama" - 3 700 000 euros



